



2 0 2 1 R E P O R T

# CUSTOMER SECTORS

[www.capitalspace.co.uk](http://www.capitalspace.co.uk)



## I N T R O D U C T I O N

Capital Space Ltd offers a range of high quality, desirable offices, studios and workshops in nine satellite locations across the South East of England.

| BUSINESS CENTRE                        | LOCATION      |
|--|---------------|
| Churchill Square Business Centre       | Kings Hill    |
| St George's Business Centre            | Sittingbourne |
| Loughton Seedbed Centre                | Loughton      |
| Greenway Business Centre               | Harlow        |
| Waterhouse Business Centre             | Chelmsford    |
| Colchester Seedbed and Business Centre | Colchester    |
| Laurence Industrial Estate             | Southend      |
| Milton Keynes Business Centre          | Milton Keynes |
| Capital Business Centre                | Croydon       |

# HIGHLIGHTS

Thanks to the range of workspace we offer, we boast a rich and diverse portfolio of customers from different sectors, which includes construction, health, beauty, welfare, leisure, retail, financial services, IT specialists, marketing and more. Of the 700 units across the group, our top customer sectors are:

18%

Retail,  
distribution,  
manufacturing

14%

Construction

10%

Health  
and beauty

6%

Financial services

4%

IT services

3%\*

Leisure  
Recruitment  
Education  
Catering

\* 3% per sector listed

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# TOP 3 SECTORS PER CENTRE

Although we represent a variety of small, medium and large enterprises, each centre shares a common bond - they are home to a vibrant, resilient community of business owners. From start-ups to established companies, we provide space for growing businesses.



20% Health and beauty  
14% Construction  
12% Financial services



21% Retail/distribution /manufacturing  
18% Construction, health and beauty\*  
12% Printing/signage



34% Construction  
17% Retail/distribution /manufacturing  
11% Catering



33% Retail/distribution /manufacturing  
12% Recruitment  
10% Construction



20% Construction  
15% Retail/distribution /manufacturing  
7% Financial services, IT solutions\*\*

\* 18% per sector listed

\*\* 7% per sector listed

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## TOP 3 SECTORS PER CENTRE (continued)

By offering a simple, flexible, monthly licence and delivering outstanding levels of service, proven by our 4.9/5 customer rating on Collect Reviews, we continue to remain one of the most sought-after workspace providers in the South East of England.



26% Retail/distribution  
/manufacturing

15% Construction

12% Health and beauty



28% Retail/distribution  
/manufacturing

10% Construction,  
Health and beauty,  
Catering\*

8% Leisure



58% Retail/distribution  
/manufacturing

19% Other

6% Engineering



16% Retail/distribution  
/manufacturing

9% Other

8% Health and beauty,  
Social care\*\*

\* 10% per sector listed

\*\* 8% per sector listed

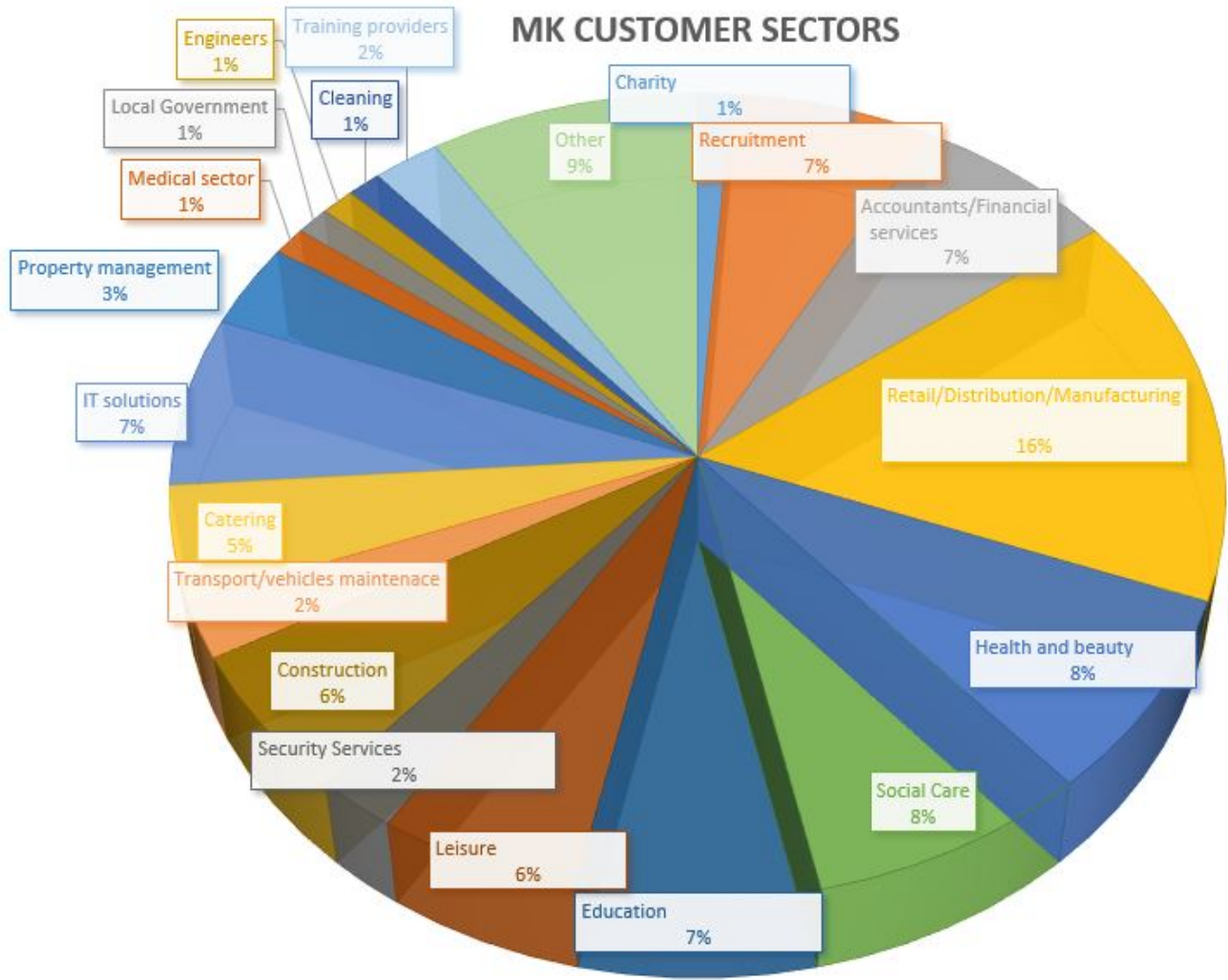
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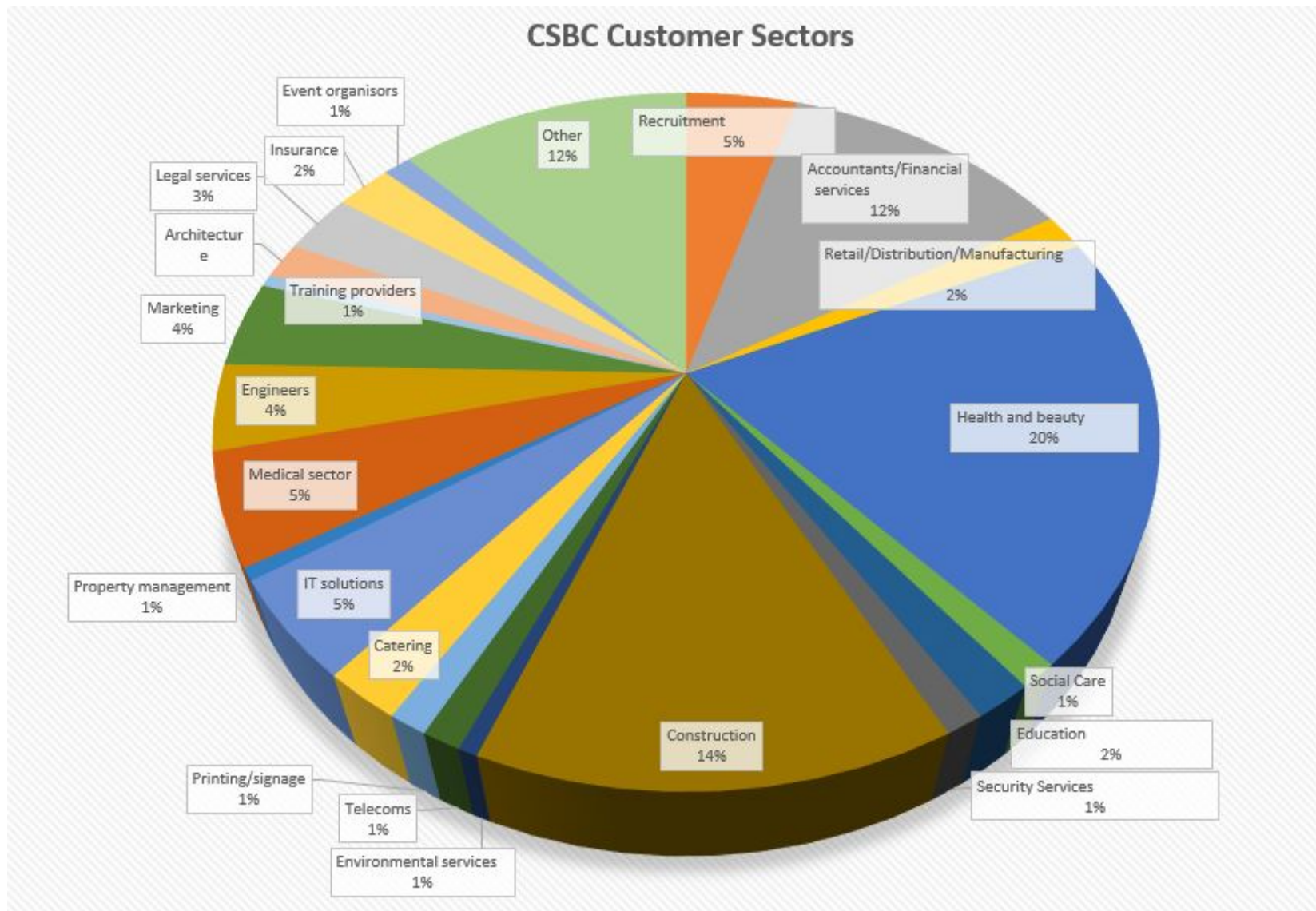
THANK YOU



MILTON KEYNES BUSINESS CENTRE  
MILTON KEYNES

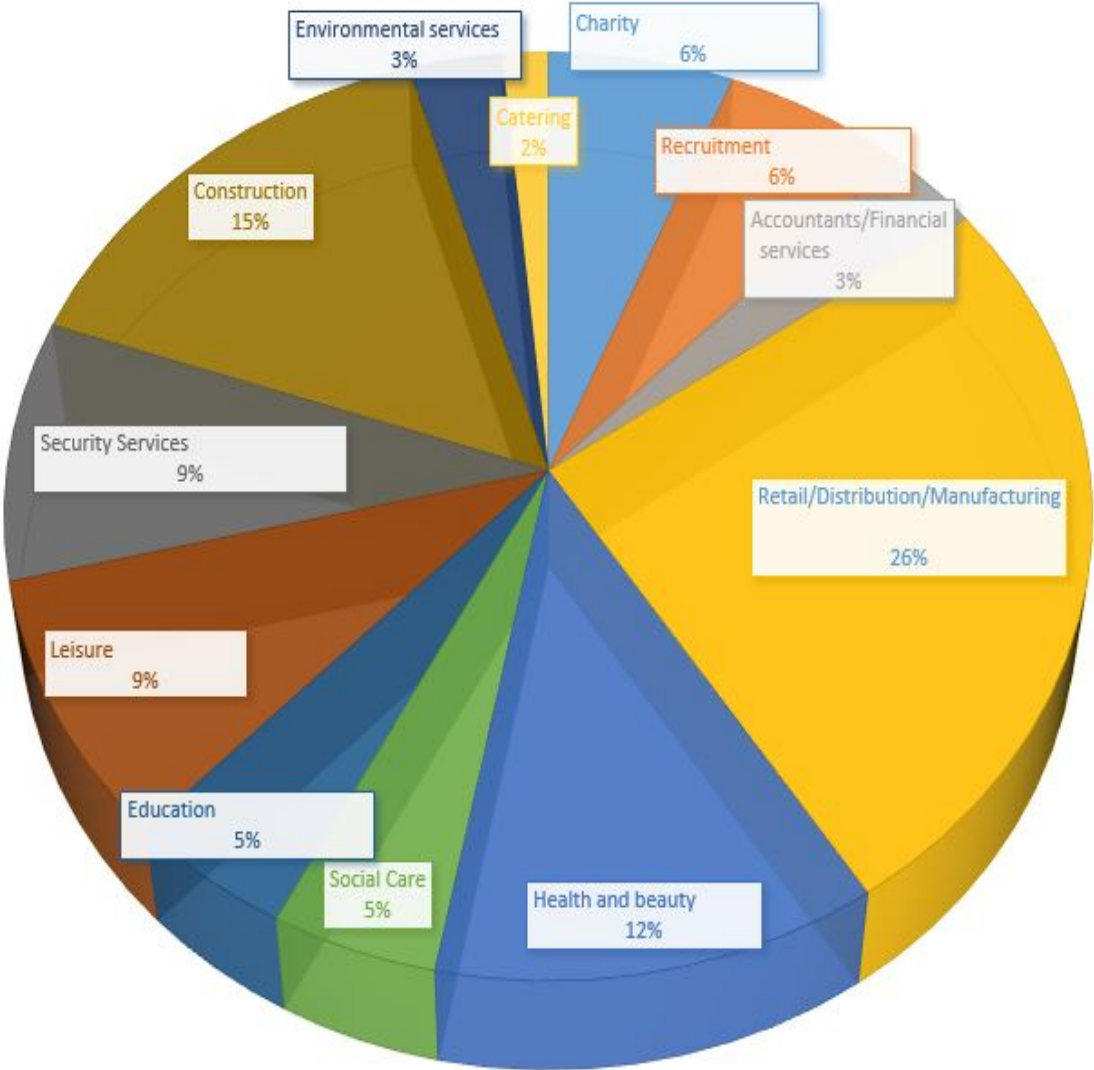


# CHURCHILL SQUARE BUSINESS CENTRE KINGS HILL

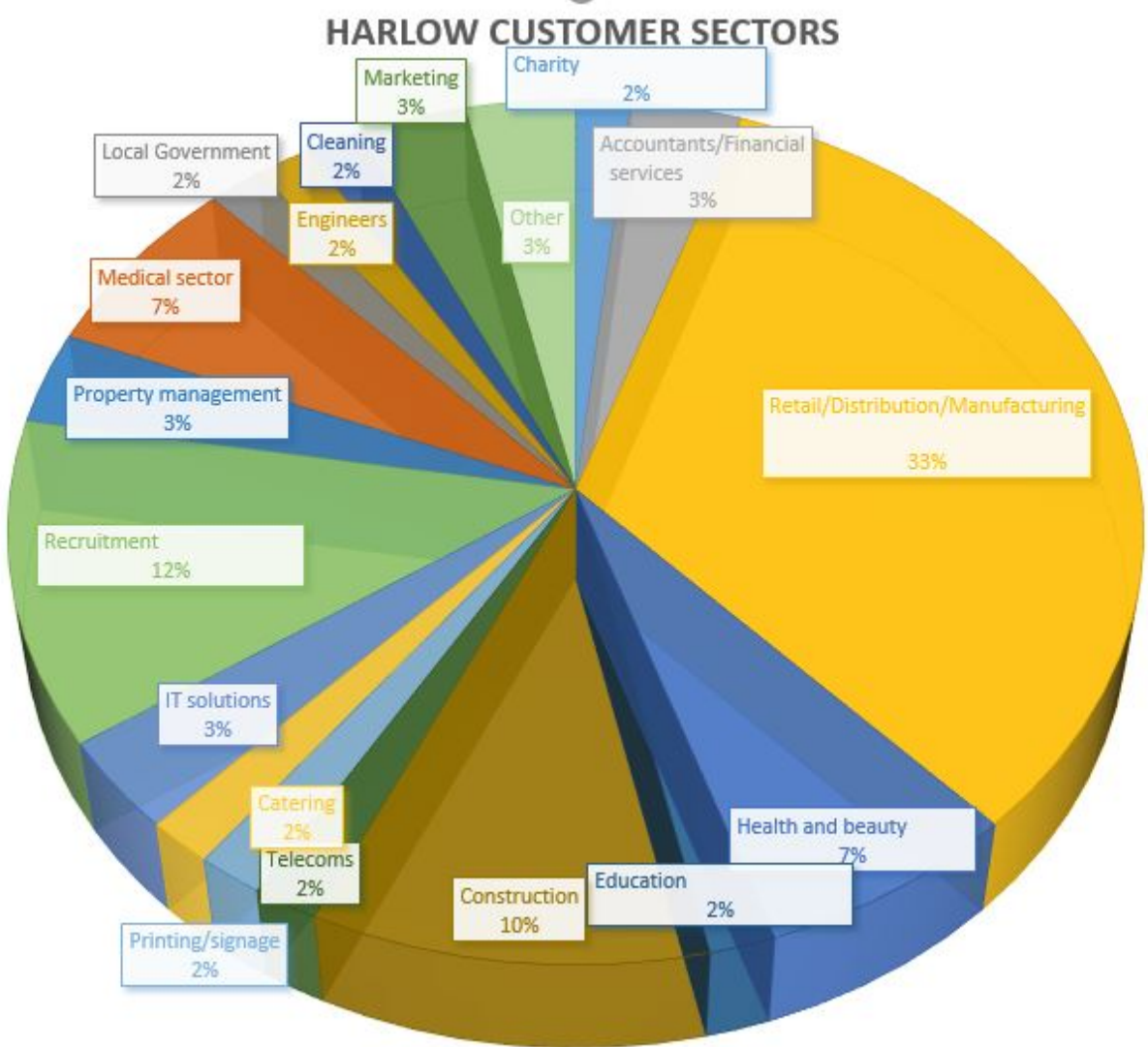


WATERHOUSE BUSINESS CENTRE  
CHELMSFORD

CHELMSFORD CUSTOMER SECTORS

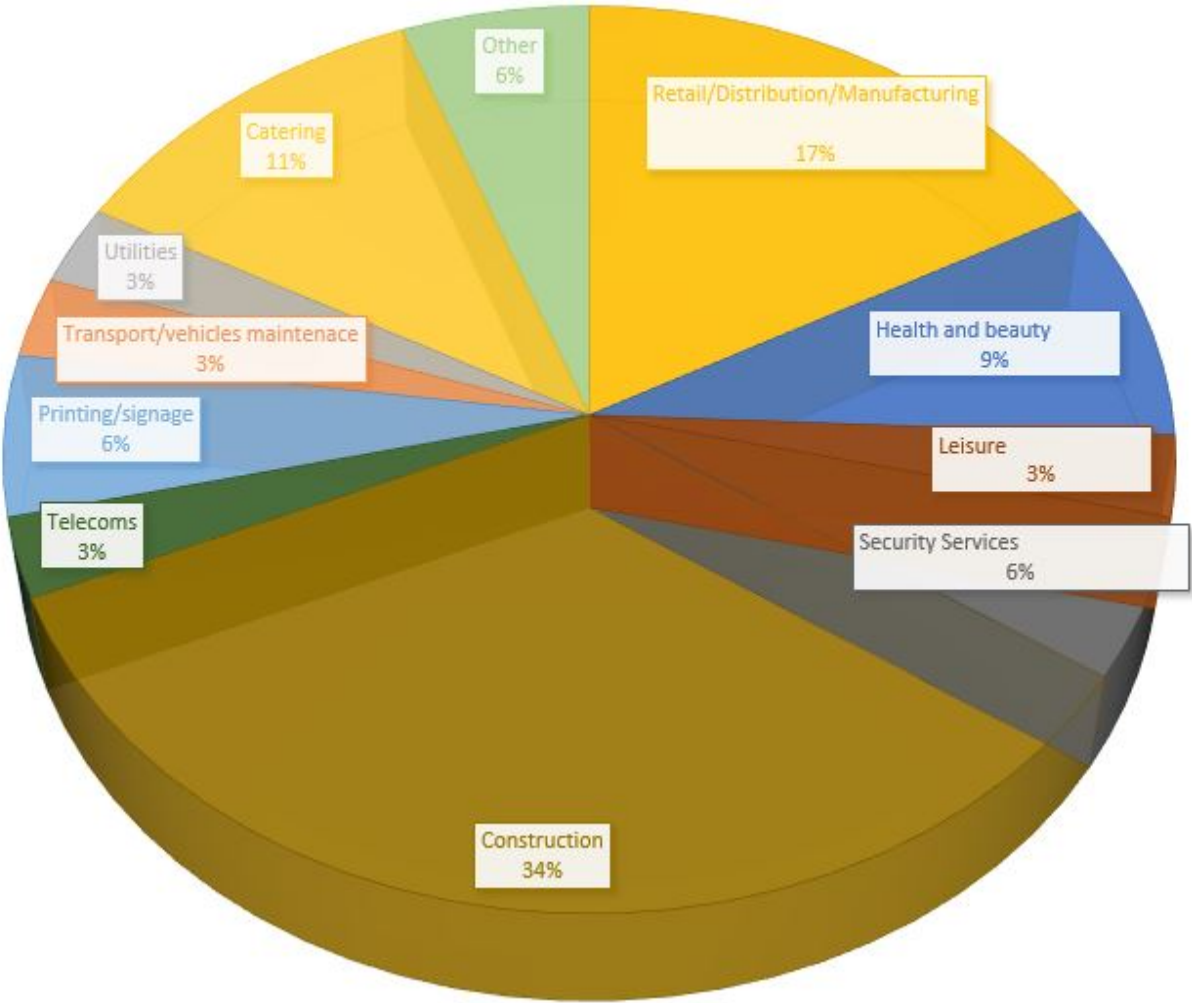


GREENWAY BUSINESS CENTRE  
HARLOW



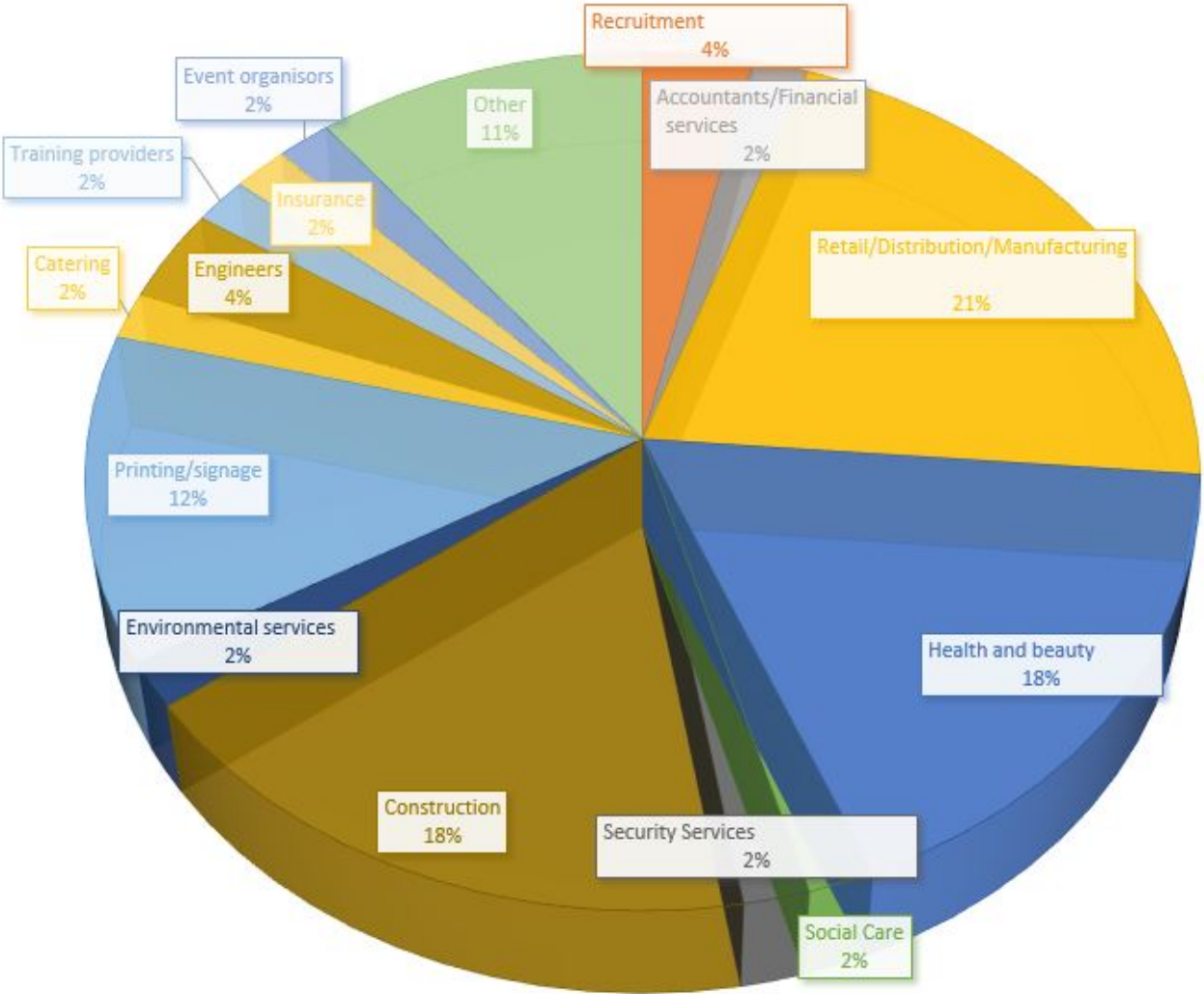
LOUGHTON BUSINESS CENTRE  
LOUGHTON

LOUGHTON CUSTOMER SECTORS

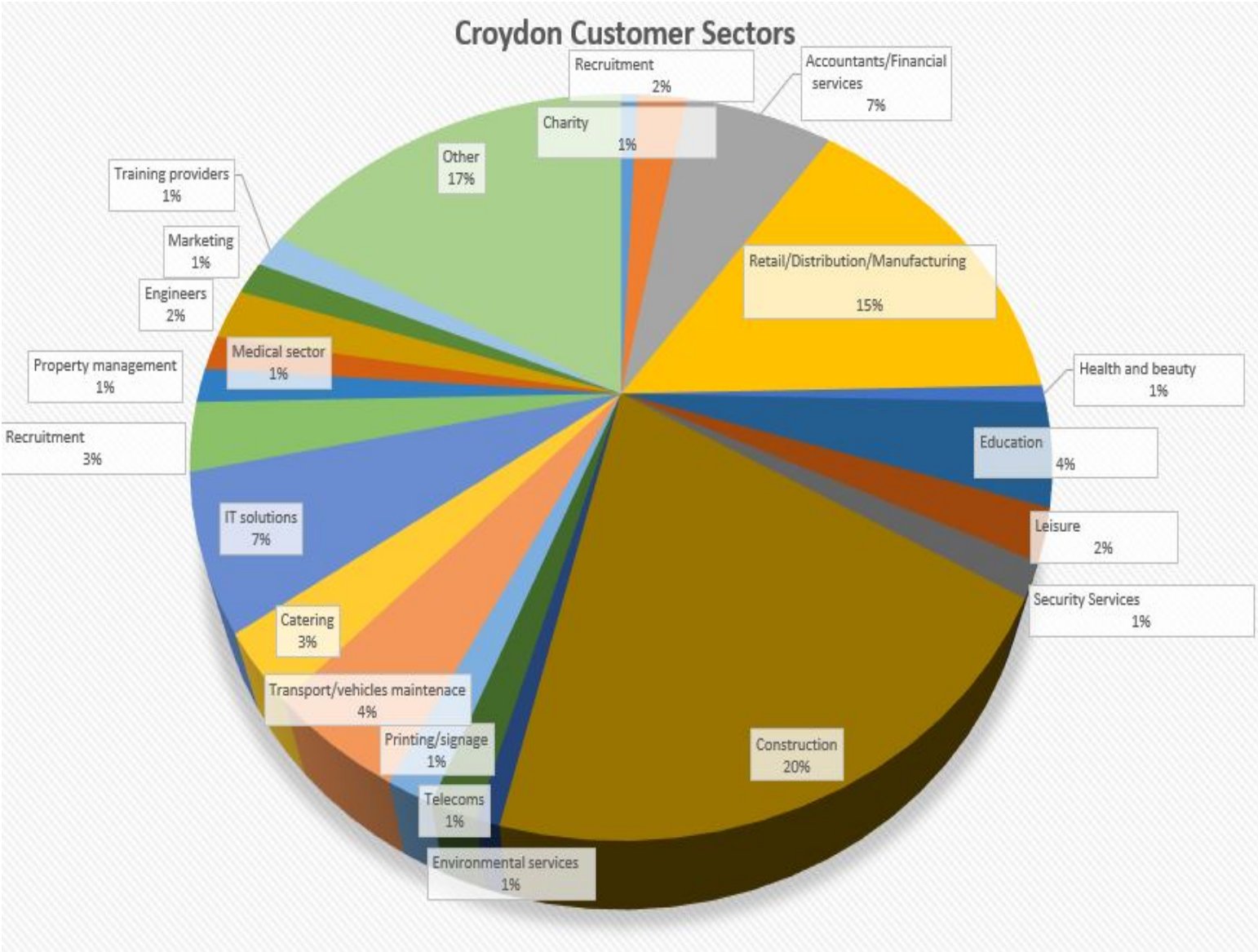


ST GEORGE'S BUSINESS CENTRE  
SITTINGBOURNE

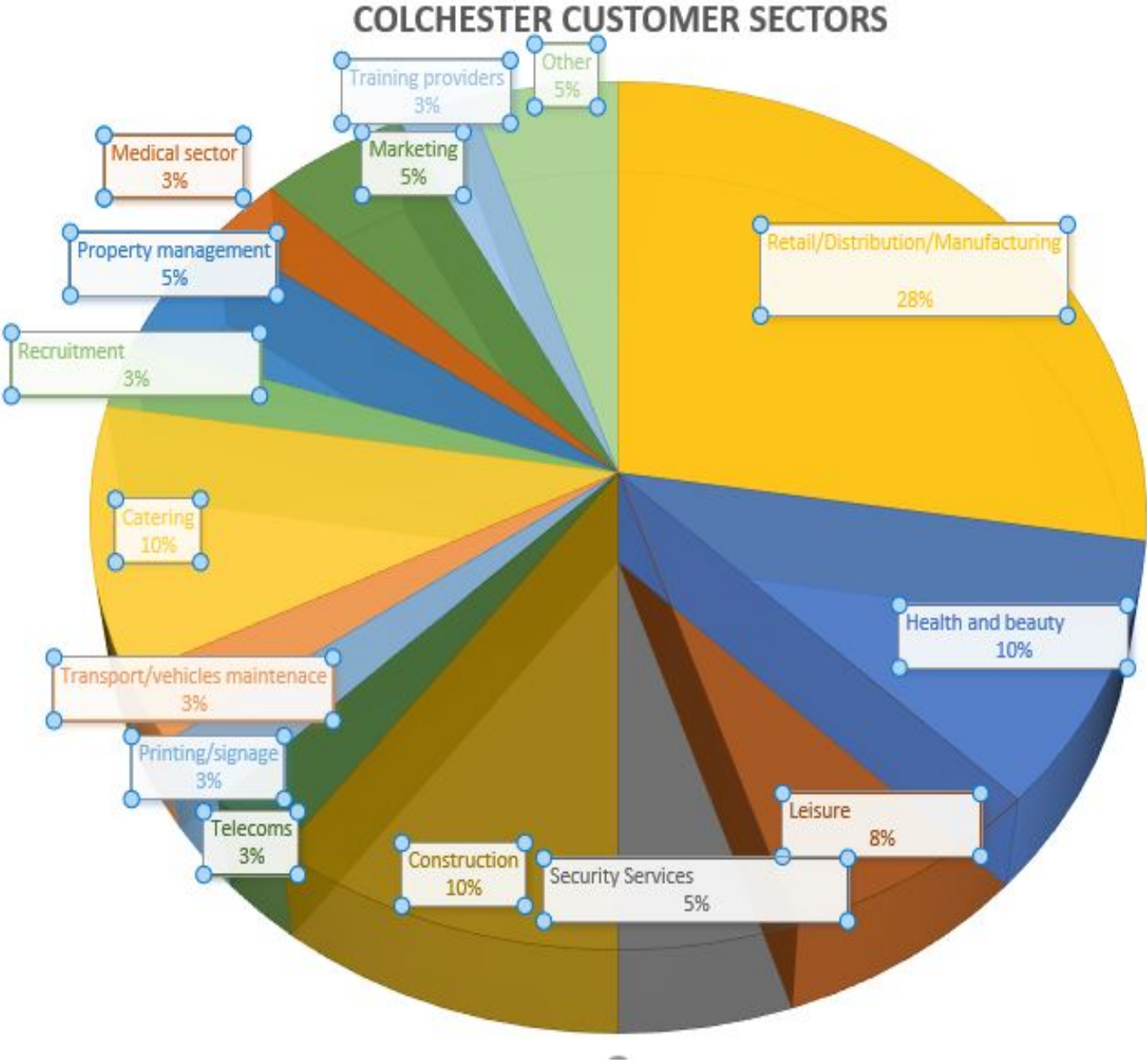
SITTINGBOURNE CUSTOMER SECTORS



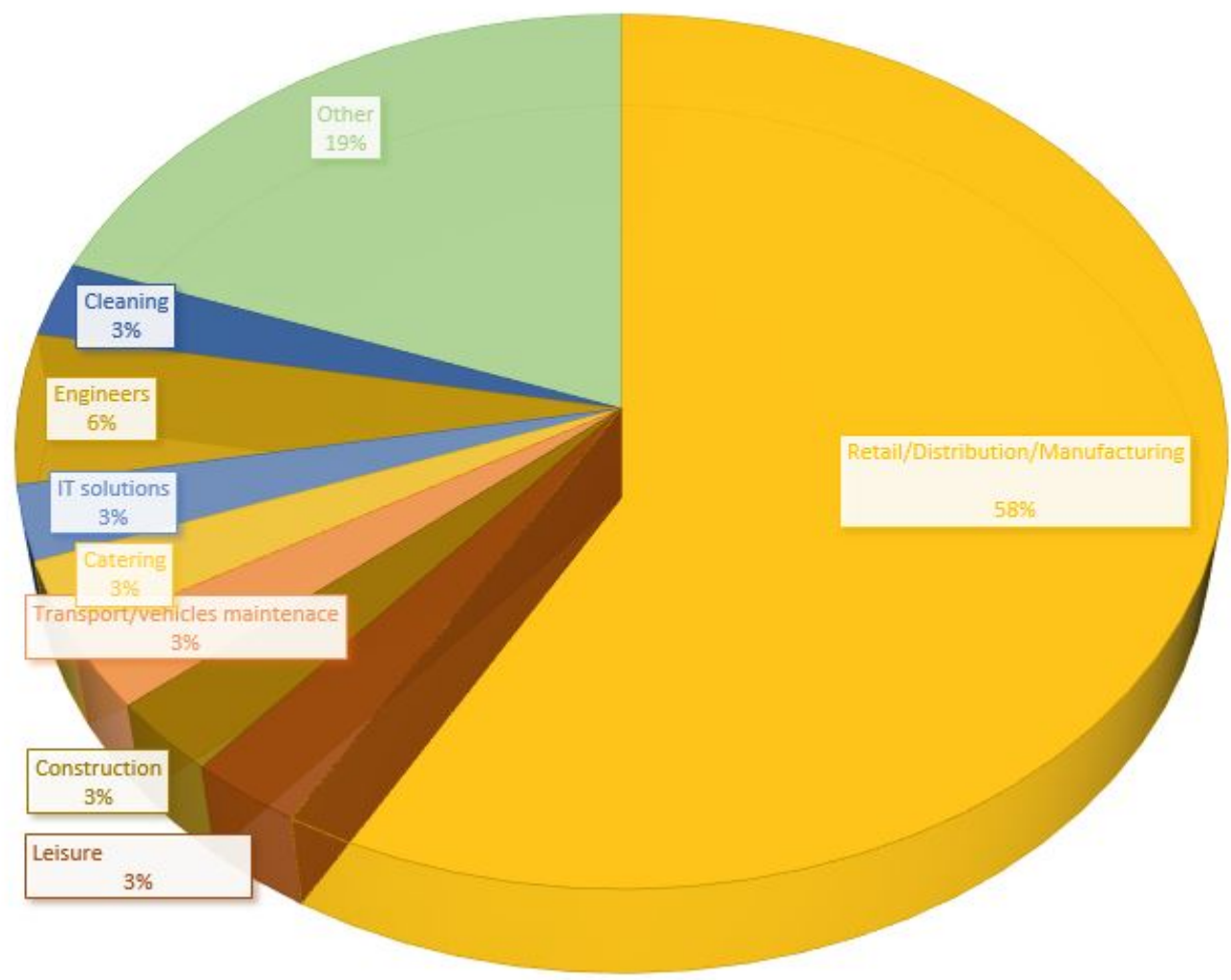
# CAPITAL BUSINESS CENTRE CROYDON



COLCHESTER SEEDBED AND BUSINESS CENTRE  
COLCHESTER



LAURENCE INDUSTRIAL ESTATE  
SOUTHEND  
SOUTHEND CUSTOMER SECTORS



NOTES ON SECTORS

further classification

C O N S T R U C T I O N

Any business in the commercial and residential sector, including suppliers, contractors, roofers, surveyors, door or window installers, electrical contractors and internal fitters

C A T E R I N G

Food and drink businesses, including onsite cafes

L E I S U R E

Gyms and fitness classes

P R O P E R T Y  
M A N A G E M E N T

Estate agents in the commercial and residential sector