



2 0 2 1 R E P O R T

CUSTOMER SECTORS

www.capitalspace.co.uk



I N T R O D U C T I O N

Capital Space Ltd offers a range of high quality, desirable offices, studios and workshops in nine satellite locations across the South East of England.

BUSINESS CENTRE	LOCATION
Churchill Square Business Centre	Kings Hill
St George's Business Centre	Sittingbourne
Loughton Seedbed Centre	Loughton
Greenway Business Centre	Harlow
Waterhouse Business Centre	Chelmsford
Colchester Seedbed and Business Centre	Colchester
Laurence Industrial Estate	Southend
Milton Keynes Business Centre	Milton Keynes
Capital Business Centre	Croydon

HIGHLIGHTS

Thanks to the range of workspace we offer, we boast a rich and diverse portfolio of customers from different sectors, which includes construction, health, beauty, welfare, leisure, retail, financial services, IT specialists, marketing and more. Of the 700 units across the group, our top customer sectors are:

18%

Retail,
distribution,
manufacturing

14%

Construction

10%

Health
and beauty

6%

Financial services

4%

IT services

3%*

Leisure
Recruitment
Education
Catering

* 3% per sector listed

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TOP 3 SECTORS PER CENTRE

Although we represent a variety of small, medium and large enterprises, each centre shares a common bond - they are home to a vibrant, resilient community of business owners. From start-ups to established companies, we provide space for growing businesses.



20% Health and beauty
14% Construction
12% Financial services



21% Retail/distribution /manufacturing
18% Construction, health and beauty*
12% Printing/signage



34% Construction
17% Retail/distribution /manufacturing
11% Catering



33% Retail/distribution /manufacturing
12% Recruitment
10% Construction



20% Construction
15% Retail/distribution /manufacturing
7% Financial services, IT solutions**

* 18% per sector listed

** 7% per sector listed

TOP 3 SECTORS PER CENTRE (continued)

By offering a simple, flexible, monthly licence and delivering outstanding levels of service, proven by our 4.9/5 customer rating on Collect Reviews, we continue to remain one of the most sought-after workspace providers in the South East of England.



26% Retail/distribution /manufacturing
15% Construction
12% Health and beauty



28% Retail/distribution /manufacturing
10% Construction, Health and beauty, Catering*
8% Leisure



58% Retail/distribution /manufacturing
19% Other
6% Engineering



16% Retail/distribution /manufacturing
9% Other
8% Health and beauty, Social care**

* 10% per sector listed

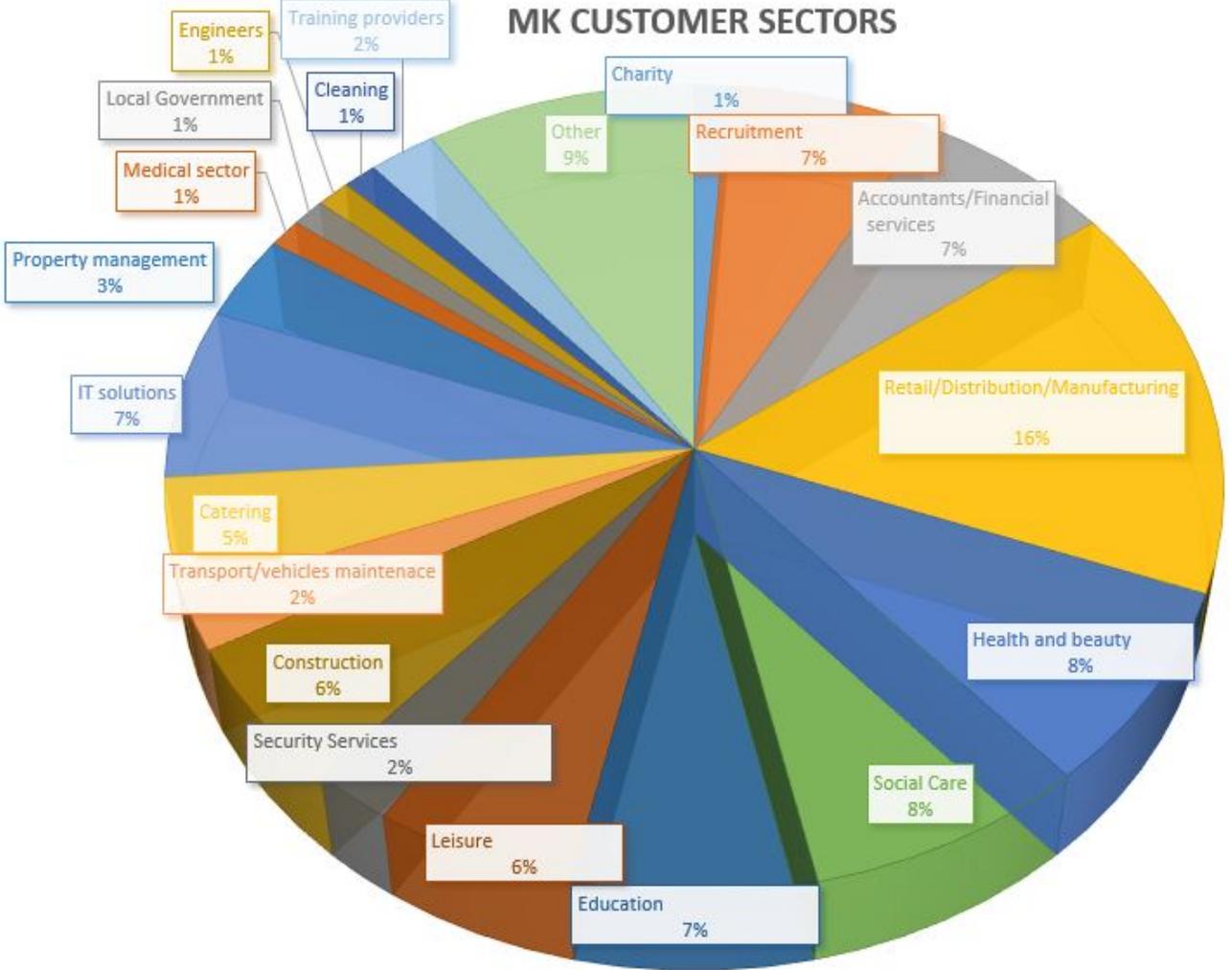
** 8% per sector listed



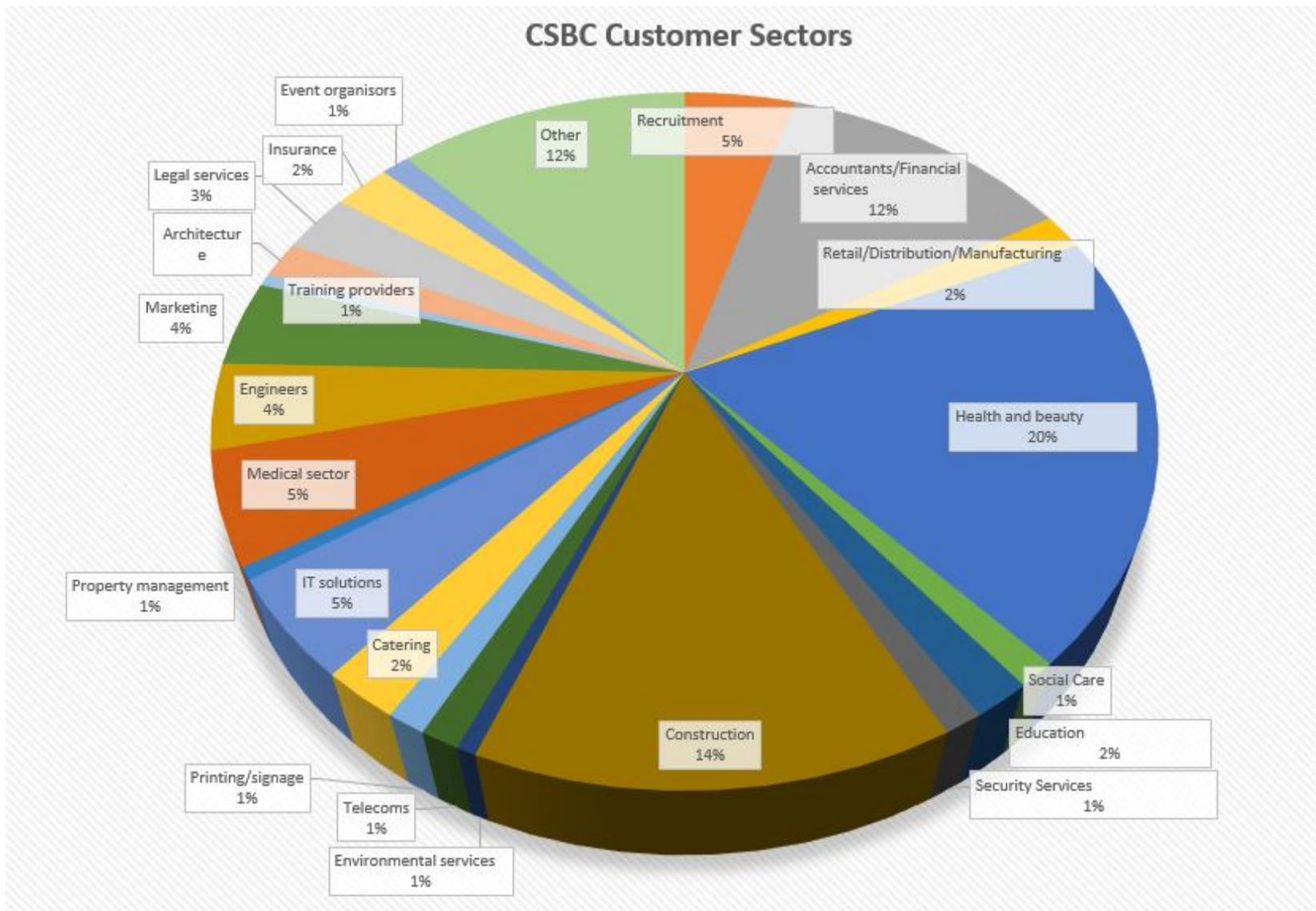
THANK YOU



MILTON KEYNES BUSINESS CENTRE MILTON KEYNES

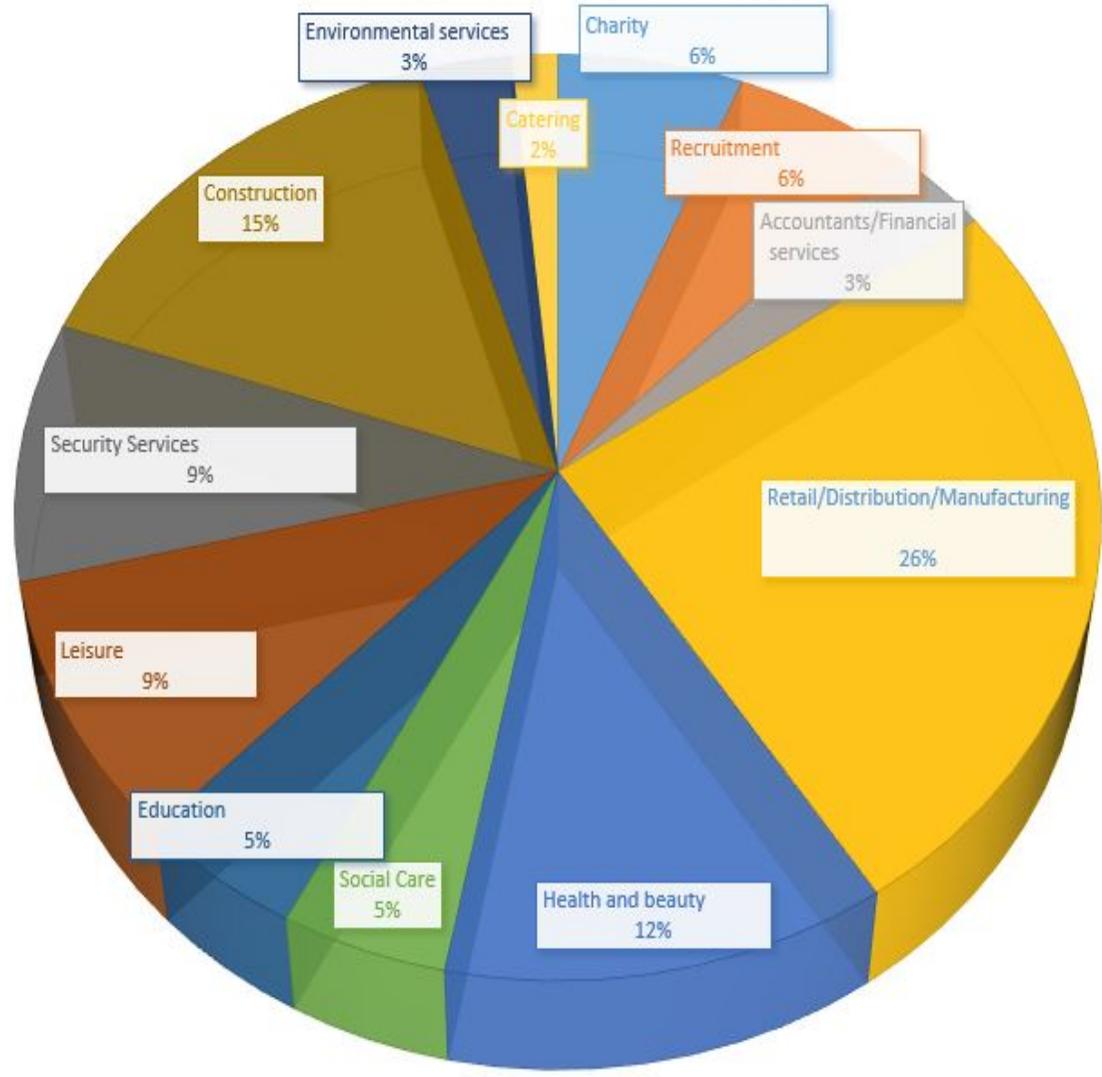


CHURCHILL SQUARE BUSINESS CENTRE KINGS HILL



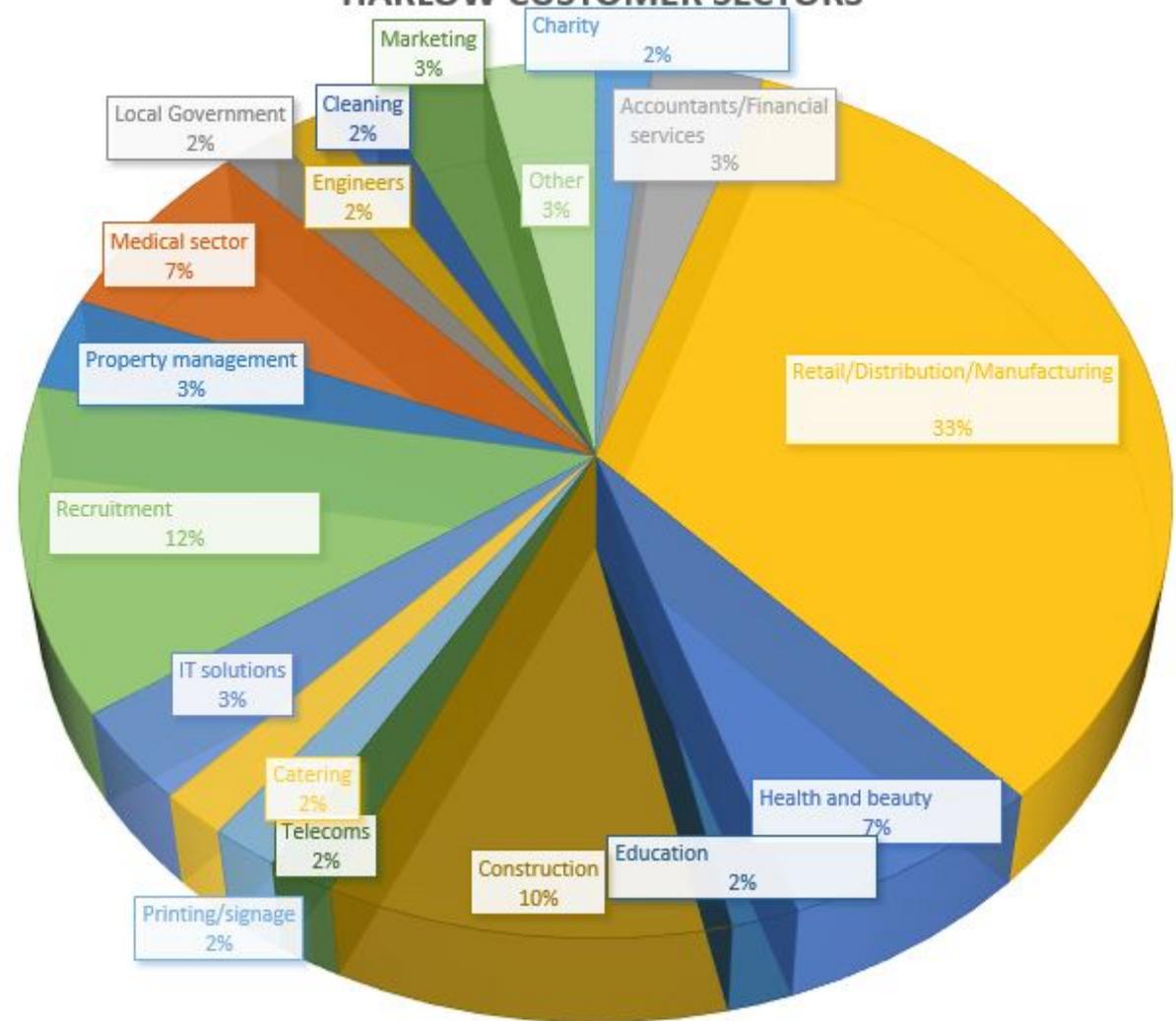
WATERHOUSE BUSINESS CENTRE CHELMSFORD

CHELMSFORD CUSTOMER SECTORS



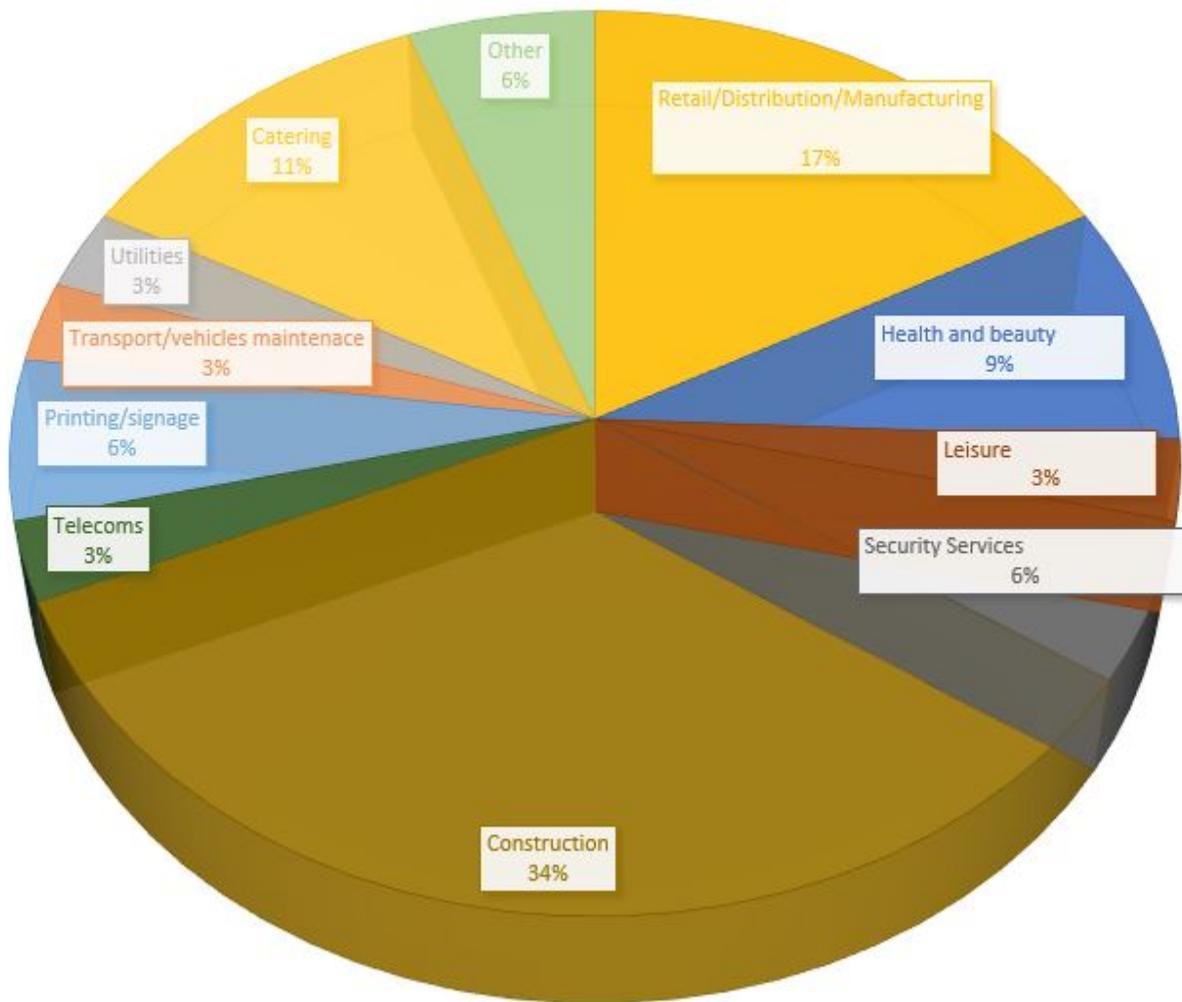
GREENWAY BUSINESS CENTRE HARLOW

HARLOW CUSTOMER SECTORS



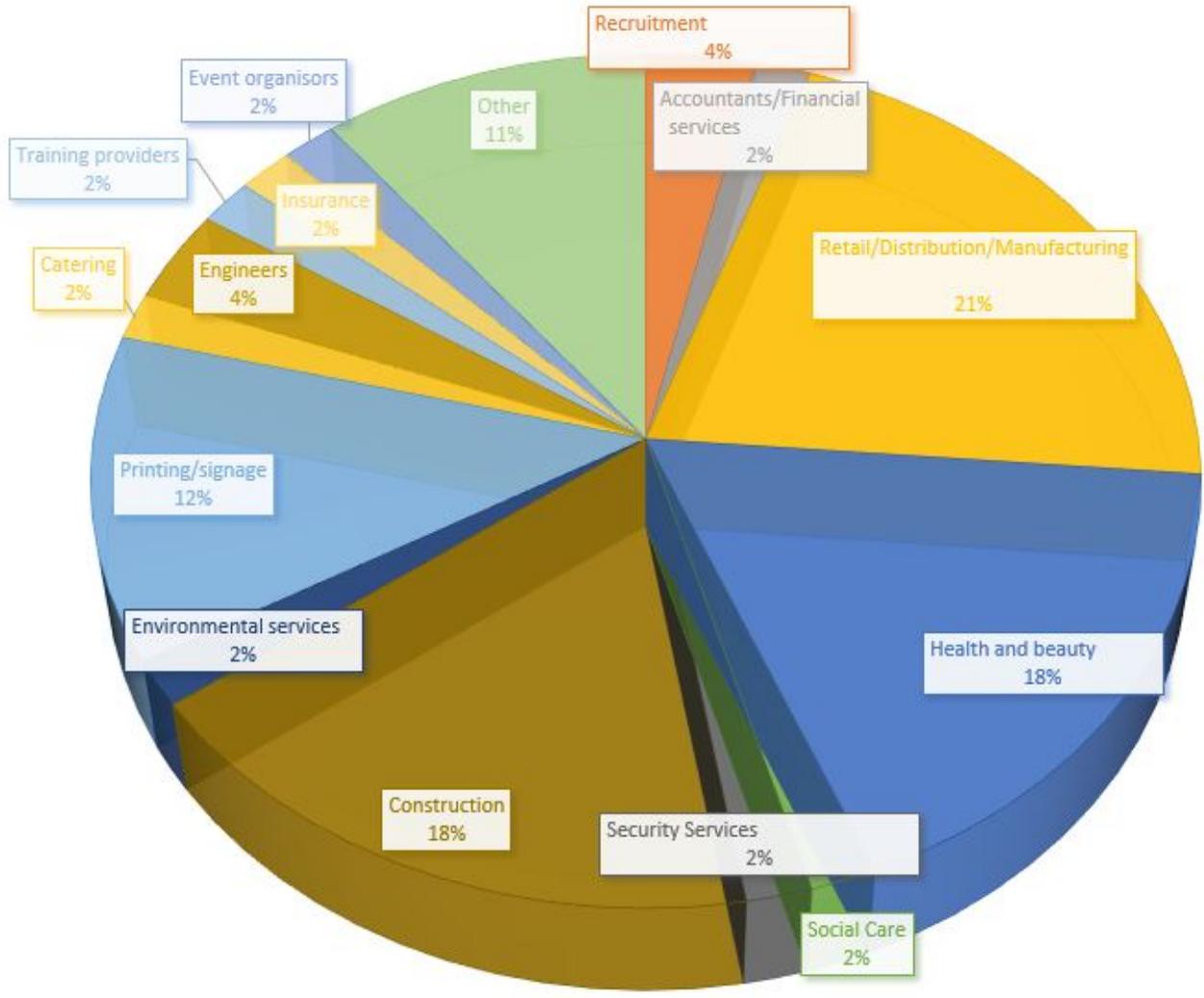
LOUGHTON BUSINESS CENTRE LOUGHTON

LOUGHTON CUSTOMER SECTORS

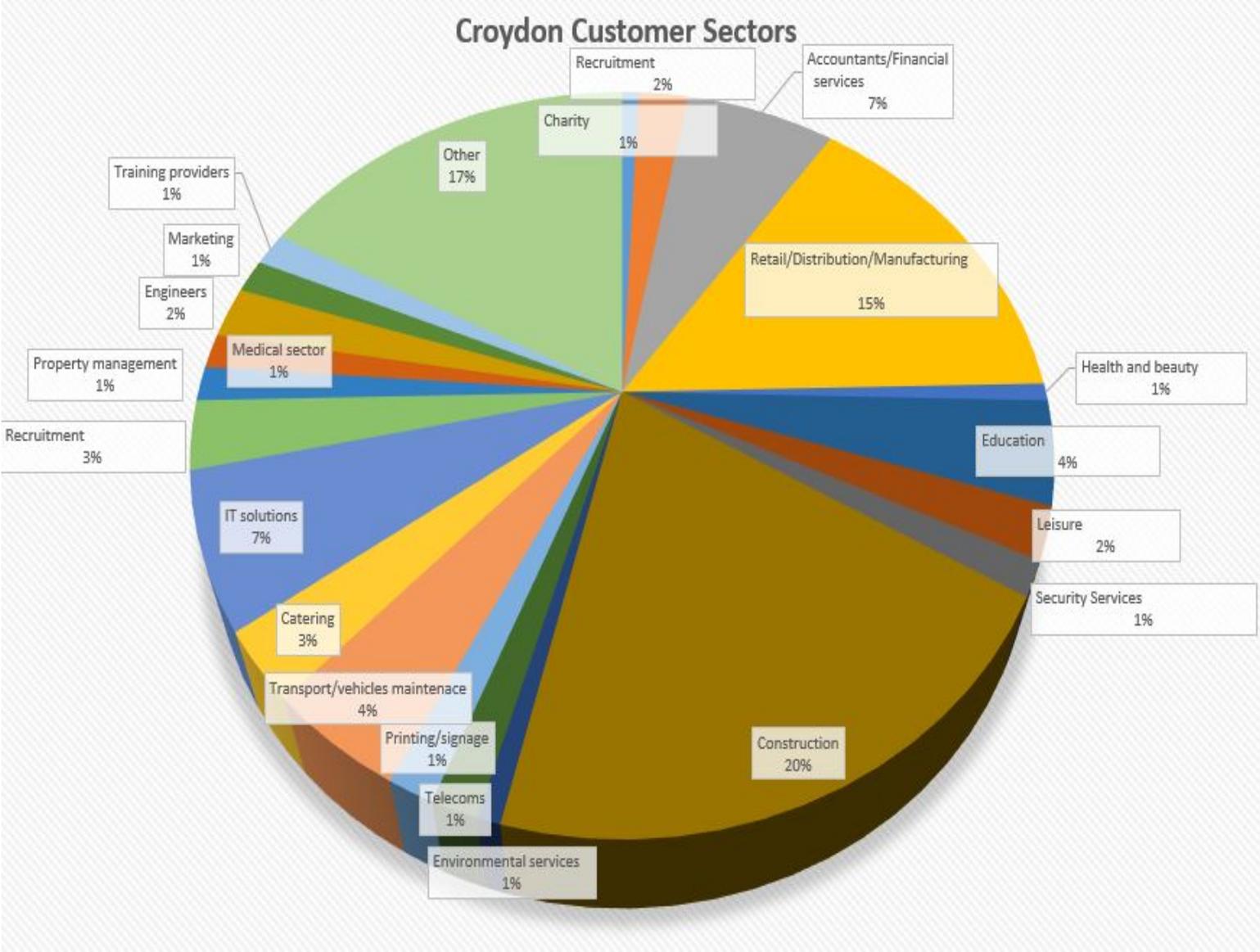


ST GEORGE'S BUSINESS CENTRE SITTINGBOURNE

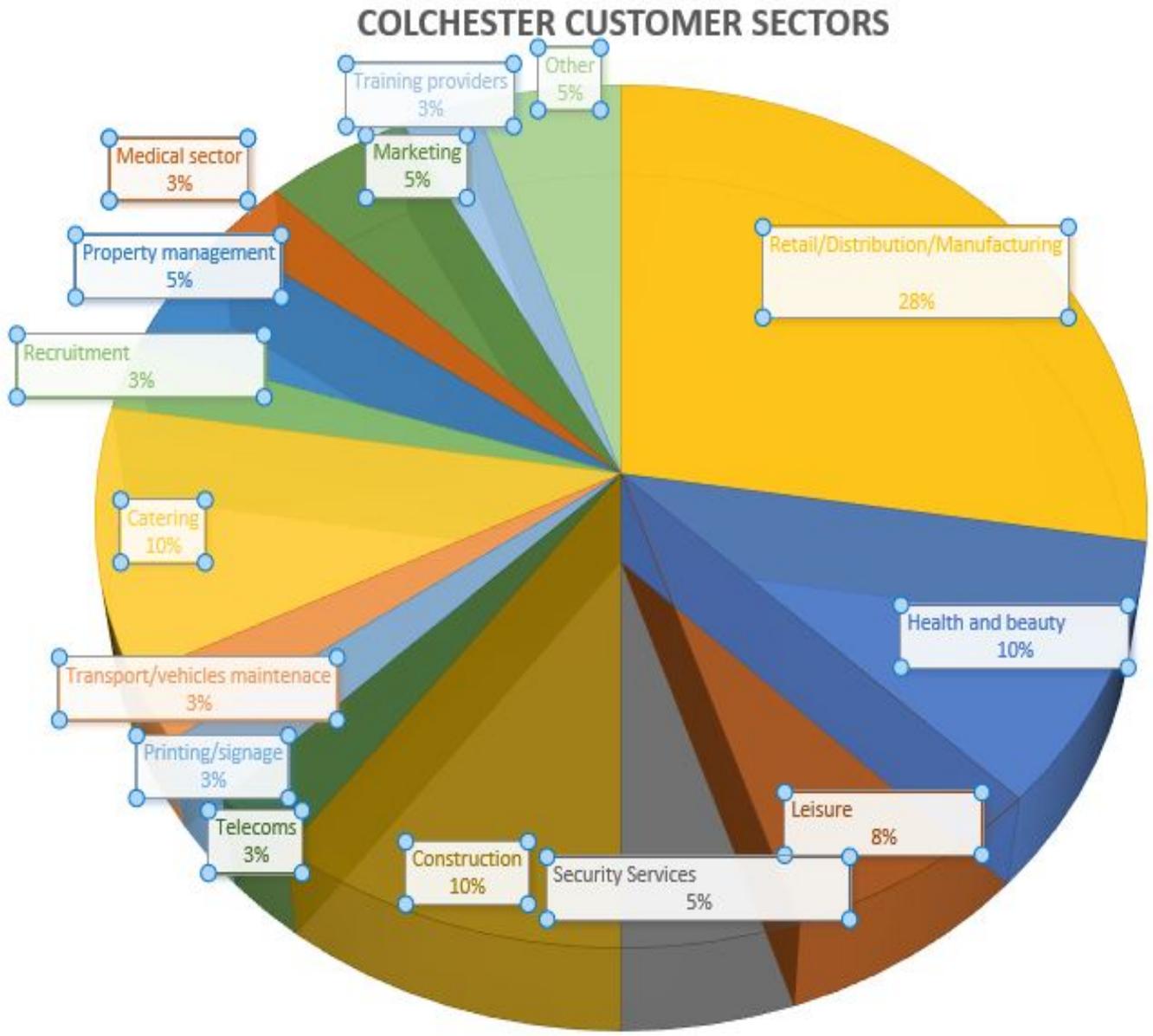
SITTINGBOURNE CUSTOMER SECTORS



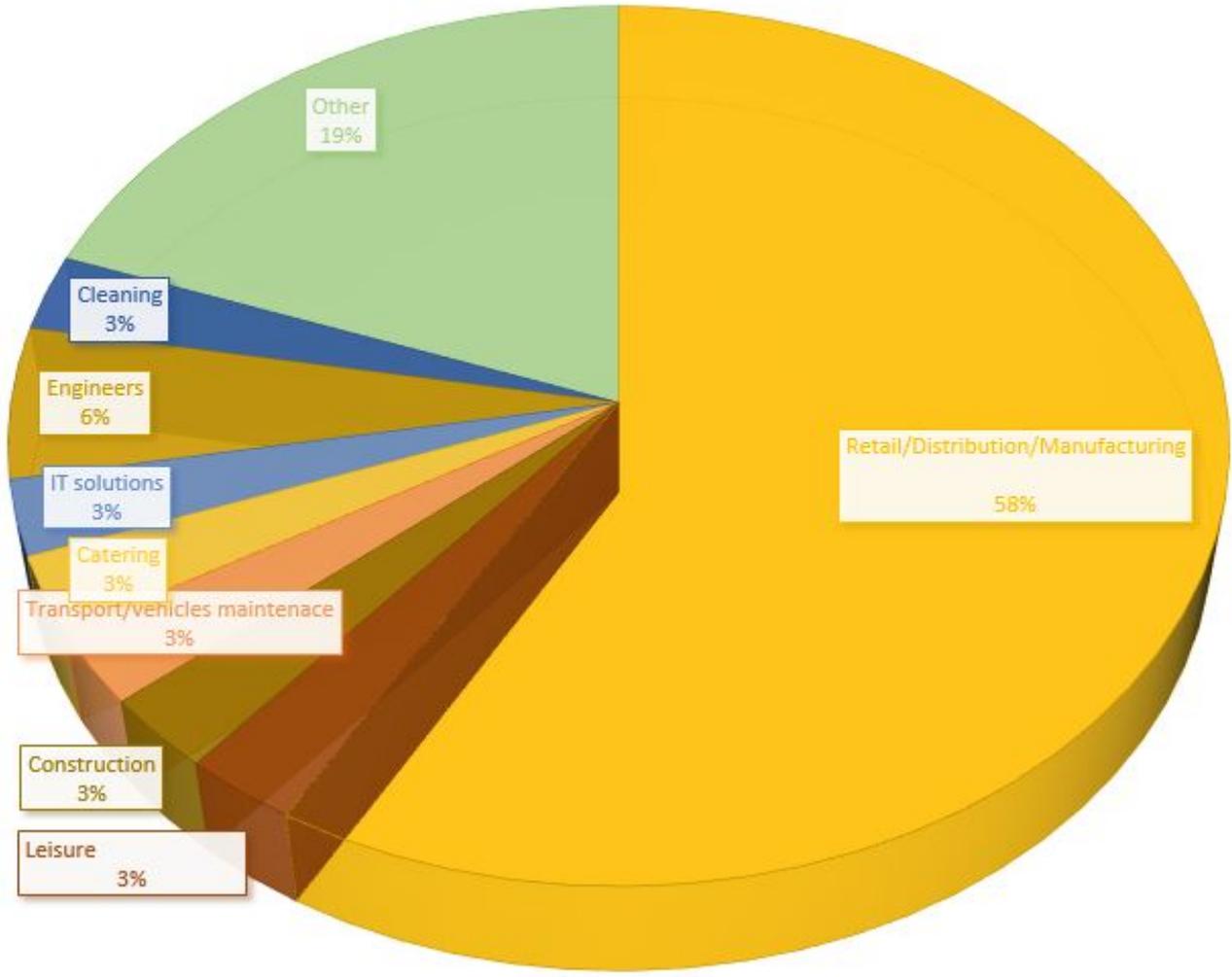
CAPITAL BUSINESS CENTRE CROYDON



COLCHESTER SEEDBED AND BUSINESS CENTRE COLCHESTER



LAURENCE INDUSTRIAL ESTATE
SOUTHEND
SOUTHEND CUSTOMER SECTORS



NOTES ON SECTORS

further classification

C O N S T R U C T I O N

Any business in the commercial and residential sector, including suppliers, contractors, roofers, surveyors, door or window installers, electrical contractors and internal fitters

C A T E R I N G

Food and drink businesses, including onsite cafes

L E I S U R E

Gyms and fitness classes

P R O P E R T Y
M A N A G E M E N T

Estate agents in the commercial and residential sector